

Doing Business with the Wayne County Airport Authority

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Do you want to expand your business?

The Wayne County Airport Authority (Airport Authority) is always interested in finding new businesses that wish to provide goods and services to Detroit Metro and Willow Run Airports. (Please note that the Airport Authority only accepts bids when there is a current need.)

How will you know when there is a current need?

The Airport Authority posts solicitations for goods and services on the Internet. Several government agencies in the Metropolitan Detroit area, including the Airport Authority, contracted with BidNet to create the Michigan Intergovernmental Trade Network (MITN) bid system for the purpose of having a shared website on which to post their solicitations. The Airport Authority's "Bid List" is part of the BidNet site and requires vendors to self-register. Solicitations are also posted on the Airport Authority website at <http://www.wcaa.us/Business/BusinessOpportunities/Solicitations.aspx>.

What are the types of solicitations that are posted on BidNet?

- Solicitation for Quotes (informal, price-based solicitations)
- Request for Bids (formal, price-based solicitations)
- Request for Proposals (formal, "best-value" solicitations)
- Request for Qualifications (formal, qualifications-based solicitations)

How do you register on BidNet to download solicitations?

- Go to <https://www.bidnetdirect.com/mitn>
- Select the Vendor Registration link (top right of the page).
- Enter your information to register your business

What are the types of registration?

- Free registration allows full access to all business opportunities on the BidNet website.
- Registration for a small annual fee allows the vendor to pre-select the types of products and services they are interested in, so they can receive instant notification of those opportunities via fax or e-mail as soon as they are posted.

What are the benefits of registration?

- **Single point** of contact for multiple government agencies
- **Broader access** to new business opportunities
- **24-hour access** to solicitation documents
- **Free downloads** for all solicitations
- **Automatic e-mail notification** of solicited products and services (for a small annual fee)

For assistance with BidNet call the Vendor Support Department at (800) 835-4603